



June 2009

Welcome to the inaugural issue of HomeSight's quarterly eNews!

Our goal is to provide news, updates and insightful views on issues regarding homeownership and community development. We welcome your thoughts and suggestions, so feel free to [contact us](#).

This newsletter is being sent to you because you have had previous contact with HomeSight. You may opt out of future newsletters at any time by using the unsubscribe link at the bottom of this email.

The Pontedera Condominiums

HomeSight's newest affordable housing development is currently under construction at Dearborn just off of Rainier Avenue. This 102-unit project is the only condominium development in Seattle offering a property tax exemption for 12 years - a \$28,000 minimum tax savings to qualified home buyers.



The Sales Center will be open beginning June 27, 2009 and an Open House is scheduled for July 22, 2009... [\[read more\]](#)

Is Now A Good Time To Buy?

Low rates, an [\\$8,000 tax credit for qualified first time homebuyers](#) purchasing by November 30, 2009, and sellers willing to negotiate all point to a buyer's market. The increased inventory of for sale homes has resulted in decreases in prices, creating greater potential for finding an affordable home. Granted, tightening of credit underwriting standards has limited the conventional financing that is available for individuals with low down payments. However, HomeSight's financial assistance may be the answer... [\[read more\]](#)

Homebuyer Education & Counseling

FREE Homebuyer Education

HomeSight proudly offers education aligned with current topics in a rapidly changing industry. Our classes include *The HomeSight Program: An Introduction to Home Financing and Purchase Assistance*, and *The Basics of Homeownership: Credit, Finance, Home Selection and Maintenance, Escrow and Closing*.

Demand for these courses has increased and as a result we have added more classes to our schedule. Sign up now for our *HomeSight Program* class... [\[read more\]](#)

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FREE Homebuyer Counseling

HomeSight offers comprehensive one-on-one financial assessment and counseling services to all customers who complete our introductory class... [\[read more\]](#)

Lending & Financial Assistance

Mortgage Brokerage Services

As a Washington State Certified Mortgage Broker and an FHA/VA approved lender, HomeSight partners with private lenders to bring you the very best loan products and services!



Purchase Loans

Whether you take our counseling sessions or not, HomeSight can offer you a secure first mortgage loan at competitive rates and fees...[\[read more\]](#)

Refinance Loans

As a mortgage broker, we can also do refinancing! If you or someone you know has been waiting to refinance - wait no more. Our rates and fees are among the most competitive in the area. Call us today for a rate quote and refinance analysis... [\[read more\]](#)

Purchase Assistance Up to \$70,000

We provide low-interest, payment-deferred purchase assistance loans to help qualified first time buyers. Loan amounts range from \$35,000 to \$70,000, depending on household income and location of the home being purchased... [\[read more\]](#)

For those higher income purchasers, we offer a 2nd mortgage product that is competitively priced - not to mention not available in most markets right now. The product helps the buyer avoid mortgage insurance and also allows borrowers get into a home with a small down-payment, between 1-2%... [\[read more\]](#)

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